

Osielsko, September 15 2022

Dudek Paragliders - General Rules

The only rules that we expect all dealers to respect are:

- a) dealer's sales is limited to the country (area) that we agreed
- b) retail price can be higher than the one that mentioned in the price list, however it should not be lower.

Standard Price List:

In attached PDF file you will find our standard price list consisting of the minimum retail price (without tax), and three levels of price for dealer - Dealer A, Dealer B, Dealer C

We have introduced three pricing levels that relays upon a turnover from last or current year (whichever is higher):

- Dealer A - turnover lower than 10 000 EUR
- Dealer B - turnover greater or equal 10 000 EUR but lower than 20 000 EUR
- Dealer C - turnover greater or equal 20 000 EUR

You start with Dealer A level of price of course.

We expect that our dealers will have dedicated **web service** to the sales of Dudek Paragliders products (just hyperlink to Dudek Paragliders webside is not satisfactory).

Moreover dealer of Dudek is obligated to answer the all question from potential customer from his country personally or via phone or e mail.

We do not supply any promotional materials.

Shipment:

We send the goods via UPS, GLS, TNT, DPD or FedEx. The shipment costs are always added to the invoice.

Payments:

We always require prepayments. You can either make a bank transfer (covering all the banks fees) or pay via your credit card, but then we have to add VISA organization fees.

Our bank details:

name: Powair sp, z o.o. (formely Dudek Paragliders s.j.)

address: Centralna 2U., 86-031 Osielsko, Poland

bank: ING Bank Slaski S.A. o/Bydgoszcz, IBAN: PL35 1050 1139 1000 0023 2524 8843, SWIFT: ING BP LPW

Technical details:

Most technical information you can easily find on our website, but of course, if you have any special enquire you can ask.

Other conditions:

You are receiving dealership for 12 month.