



Powair LLC ■ 86-031 Osielsko ■ ul. Centralna 2U ■ Poland,  
formerly Dudek Paragliders s.j. Wojciech Domański - Piotr Dudek - Dariusz Filipowicz  
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Osielsko, October 15<sup>th</sup> 2024

## Dudek Paragliders - General rules

The only rules that we expect all dealers to respect are:

- a) dealer's sales is limited to the country (area) that we agreed
- b) the retail price can be higher than the one mentioned in the price list, however it should not be lower.

### Standard Price List:

In the attached PDF file you will find our standard price list consisting of the minimum retail price (without tax) and three levels of price for dealer - Dealer A, Dealer B, Dealer C

We have introduced three pricing levels that rely upon a turnover from the last or current year (whichever is higher):

- Dealer A - turnover lower than 10 000 EUR
- Dealer B - turnover greater or equal 10 000 EUR but lower than 20 000 EUR
- Dealer C - turnover greater or equal 20 000 EUR

You start with Dealer A level of price of course.

We expect that our dealers will have dedicated **web service** for the sales of Dudek Paragliders products (just a hyperlink to Dudek Paragliders website is not satisfactory).

Moreover, the dealer of Dudek is obligated to answer all questions from potential customers in his country personally or via phone or e-mail. We do not supply any promotional materials.

### Shipment:

We send the goods via UPS, DHL, TNT, DPD or FedEx. The shipment costs are always added to the invoice. Each time we try to find the most optimal transport option for our dealers. If you have your transport preferences we will follow your suggestions.

### Payments:

We always require prepayments. You can either make a bank transfer (covering all the bank's fees) or via PayPal but then we have to add PayPal's fees 6%. Payment via credit card is available only in our stationery store.

### Our bank details:

name: Powair sp. z o.o.

address: Centralna 2U., 86-031 Osielsko, Poland

bank: ING Bank Śląski S.A. o/Bydgoszcz, IBAN: PL35 1050 1139 1000 0023 2524 8843, SWIFT: ING BP LPW

### Technical details:

Most technical information you can easily find on our website, but of course, if you have any special enquiry you can ask.

### Other conditions:

You are receiving a dealership for 12 months. After that period we verify your activity, turnover and customer service in your country. Each doubt will be consulted with you, i.e. after 12 months of cooperating both sides will decide if they want to continue.